

BOB Financial Solutions Limited (BFSL, formerly known as BOBCARDS Ltd.) is a wholly owned subsidiary of Bank of Baroda and a Non-Deposit Accepting Non-Banking Finance Company (NBFC). BFSL was established in the year 1994 to cater to the need of rapidly growing credit card industry in a focused manner. BFSL is one among the pioneers in Indian card market and was the first nonbanking company in India to issue credit cards.

The Company's core business is credit card issuance and consumer lending. It also provides support to Bank of Baroda by carrying out its merchant acquiring operations and its debit cards operation for its overseas territories/ subsidiaries and sponsored RRBs. The Company is aiming to expand within Consumer Credit, Commercial Credit, Retail Credit, Capital Market Lending (loan against securities, IPO financing) and other Financial Services.

Position	Head - Project Management
Role & Responsibilities	<p>Key highlights of the role are listed below (purely indicative and not limiting): This role requires to conceptualise, create, implement and drive transformation for the organization through various projects</p> <ul style="list-style-type: none"> • Connecting with stakeholders to understand the project requirements. • Responsible for driving various business projects. • Preparing project roadmaps for achieving business goals & assigned KRAs, and revenue generations through team & business partners. • Responsible for defining strategies for various projects to be driven. • Understanding various reports & MIS for data analysis. • Monitoring project performance & working towards improving business conversion & quality. • Can draw insights from complex financial and quantitative analysis and integrate these insights and findings across work streams and come up with overall plan to drive strategy and solution development. Also, can structure and implement forecasting models and identify Digital transformation opportunities. • Can identify company's key cost and value drivers and explain their priority / influence on business performance. • Can develop strategies and operating models focused on 1 or 2 business units and assess likely competitive responses. Also, can assess implementation readiness and points of greatest impact. • Manages proposals and business development efforts and coordinates with others colleagues to create consensus driven deliverables. • Must develop standardized tools, methodologies and business processes aimed at improving operational efficiency. • Leading business development and revenue generation with profit maximization. • Contribute to the short-term and long-range planning to support strategic business goals of the Company.
Job specific skills	<p>Applicants should possess the following attributes:</p> <ul style="list-style-type: none"> • Revenue Generation, Data Analytics, Team Management. • Knowledge & Experience in working various business projects.



	<ul style="list-style-type: none">• Team Management - Experience in handling team, encouraging & fostering team work, open to ideas & input.• Customer Centric & understandings needs of clients & Business Partners. Influencing.• High level of interpersonal skills, demonstrable ability to present ideas.• Create a compelling message through a storyline in a deck. Can identify multiple storyline possibilities and choose best approach.• Attention to detail and excellent analytical skills.• Excellent presentation and communication skills.• Good project management skills.• Well organized and able to work on own initiative.• Good interpersonal skills, able to influence and engender collaboration with senior management.• Business analysis on digital transformation programs.
Educational Qualifications	<ul style="list-style-type: none">• Postgraduate or equivalent from a reputed institute.
Minimum Experience	<ul style="list-style-type: none">• 5 Years' experience in project management preferably in a Credit Cards, Financial Services or Fintech company.
CTC offered	<ul style="list-style-type: none">• Compensation will not be a limiting factor for the right candidate and will be discussed on a case by case basis.
Location of posting	<ul style="list-style-type: none">• Mumbai. The candidate may be deputed to work with the team(s) within the organization / parent organization / any subsidiary of the parent organization if and as deemed necessary. Candidate is liable to be transferred to any other location in India.
Maximum Age on the last date of application	<ul style="list-style-type: none">• 55 Years as on date of receipt of Application.
Email to be sent to	careers@bobfinancial.com with subject as “Head - Project Management”
Website	www.bobfinancial.com
Contact Number	022 - 40286631
Other Terms	<ul style="list-style-type: none">• It may please be noted that company is not bound to call all the applicants for interview. Only shortlisted candidates will be called for interview.• In case of any modification in advertisement shall be updated only in Website.• The above recruitment may be scrapped at any stage of recruitment process without assigning any reasons.
Last Date for application	03rd April 2019