



BOB Financial Solutions Limited (BFSL, formerly known as BOBCARDS Ltd.) is a wholly owned subsidiary of Bank of Baroda and a Non-Deposit Accepting Non-Banking Finance Company (NBFC). BFSL was established in the year 1994 to cater to the need of rapidly growing credit card industry in a focused manner. BFSL is one among the pioneers in Indian card market and was the first non-banking company in India to issue credit cards.

The Company's core business is credit card issuance and consumer lending. It also provides support to Bank of Baroda by carrying out its merchant acquiring operations and its debit cards operation for its overseas territories/ subsidiaries and sponsored RRBs. The Company is aiming to expand within Consumer Credit, Commercial Credit, Retail Credit and other Financial Services.

Position	AVP - Head of Treasury
Role & Responsibilities	Key highlights of the role are listed below (purely indicative and not limiting): <ul style="list-style-type: none">• Responsible for maintaining and managing the overall liquidity position of the Company.• Lead debt and hybrid financing activities from banks, mutual funds, insurance companies, or capital markets based on the liquidity profile and funding requirement of the Company.• Control overall cost of financing and decide on most optimum sources of financing based on the Asset Liability Profile.• Manage the Asset Liability Profile of the Company.• Managing investment of funds of the Company so as to ensure maximum returns within the Board specified framework.• Manage the overall cash management and cash flow for the Company• Represent the Company in discussions with various lenders on an ongoing basis.• Create relationships with various lenders and maintain strong relationships with various lending partners on behalf of the Company.• Manage the rating profile of the Company.
Job specific skills	Applicants should possess the following attributes: <ul style="list-style-type: none">▪ Extensive experience in treasury management of banking / non banking finance companies▪ Superior critical thinking skills and mastering complex subject matter quickly.▪ Having excellent relationships with various debt market players such as mutual funds, banks, NBFC, pension funds, insurance companies among others▪ Exposure to raising debt through capital markets would be preferred▪ Proven track record of managing treasury of medium / large enterprises▪ Ethical management and integrity.▪ Established local connections and networks.▪ Exhibits well-developed listening, speaking, and writing skills to share information, perspectives, and opinions with others.▪ Must exhibit personal responsibility and maintain high standards by continually seeking opportunities to increase effectiveness, efficiency, and quality of existing

	<p>work processes, methods, and systems.</p> <ul style="list-style-type: none"> ▪ Superior relationship building skills. Ability to work collaboratively and leverage individual talents and engage with diverse stakeholders in support of BFSL's goals.
Educational Qualification	He/ she should hold a post-graduation / professional qualification
Minimum Experience	Should have a minimum of 10 years of experience in banking and financial services specifically within Treasury Management.
CTC offered	Compensation will not be a limiting factor for the right candidate and will be discussed on a case by case basis.
Location of posting	Mumbai The candidate may be deputed to work with the team(s) with the organization/ parent organization/ any subsidiary of the parent organization if and as deemed necessary.
Maximum Age on the last date of application	45 Years
Email to be sent to	careers@bobcards.com with subject as "AVP – Head of Treasury"
Website	www.bobfinancial.com
Contact Number	+91 22 42068547
Last Date for application	4th September, 2018